

Black Swan[®] Manufacturing Co.



GLYCOL

FREIGHT POLICY 9-1-15

BY TERRITORY:

"Front Range"

**Pueblo, Canon City, Salida, FT. Collins,
Loveland, Greeley, FT. Morgan, etc.**

Purchase Net amount of Glycol, you are responsible for the freight, but Black Swan will issue credit off the invoice in the following amounts to help offset freight expense:

\$2000.00 net	=	\$100.00 credit off invoice
\$4000.00 net	=	\$200.00 credit off invoice
\$6000.00 net	=	\$300.00 credit off invoice

"Western Slope, Rocky Mountains, & Wyoming"

**Pagosa, Durango, Steamboat, Grand Junction, Eagle, Avon, Montrose, Casper, Gillette,
Cody, Sheridan, Rock Springs, etc.**

Purchase Net amount of Glycol, you are responsible for the freight, but Black Swan will issue credit off the invoice in the following amounts to help offset freight expense:

\$3000.00 net	=	\$150.00 credit off invoice
\$5000.00 net	=	\$250.00 credit off invoice
\$7000.00 net	=	\$350.00 credit off invoice

**Credit does apply if you want to WILL CALL from your area,
BUT NOT if Dalcart delivers!**

SUBJECT TO CHANGE WITHOUT NOTICE